



Real Estate Salesperson

Certificate of Achievement
CSU Transferable



Job Ready

The Real Estate Salesperson's 9-unit Certificate is designed to provide students with the required competencies for a career in residential and commercial real estate.

Labor Market Data

Careers & Education

Learn more: <https://tinyurl.com/u5pp5tz>



Education Level
High school diploma or equivalent



Program Requirements

- **REAL ES 001** - 3 Units
Real Estate Principles
- **REAL ES 003** - 3 Units
Real Estate Practices

Real Estate COA Electives- 3 Units

- **BUS 005** - 3 Units
Business Law I
- **REAL ES 004** - 3 Units
Real Estate Office Administration
- **REAL ES 005** - 3 Units
Legal Aspects Of Real Estate I
- **REAL ES 007** - 3 Units
Real Estate Finance I
- **REAL ES 009** - 3 Units
Real Estate Appraisal I
- **REAL ES 011** - 3 Units
Escrow Principles
- **REAL ES 014** - 3 Units
Property Management
- **REAL ES 021** - 3 Units
Real Estate Economics

Learn more at WLAC.edu/Program-Mapper

or Email: DualEnrollment@wlac.edu